

CGM 27 Consultant Rewards

At a Glance

- See CGM 05 for all the rewards and benefits available under the Consultant Reward Plan. There are even more, and they are listed in this section of the CGM.
- Consultant Order Credit – choose non-hc items to a value of 10% or 20% of your consultant order total.
- Earn vouchers, certificates and trophies for achieving consecutive months of active status.
- Rewards and awards for monthly and annual top sellers and top team builders.
- Many other exciting rewards and awards detailed below.

All the Details

Consultant Order Credit

If you place a consultant order (using your consultant online ordering system rather than your webstore) of at least \$150 you will receive credit of 10% of your order total to spend on any non-hc items (any items with a code that does not end in “hc”).

If your consultant order is at least \$300, the credit to spend on non-hc items doubles to 20% of your order total!

You can use your consultant order credit for whatever purpose you like. Here are some ideas:

- Make it available to the customer who places the largest order at your customer event.
- Use it to purchase product to reward team members.

- Offer it to anyone who agrees to host a customer event in their own home.
- Use it to buy products for your own projects!

Active Status and Active Status Rewards

You achieve active status in any month where your sales balance is at least 6,000 (any month where your total sales for the previous 12 months - or the number of months you have been a consultant if less than 12 – is at least \$6,000).

See the Sale Balance table in CGM 05 for a list of the benefits of achieving active status.



Consistent Active Status Awards

If you have achieved active status for the number of consecutive months (years) shown in the following table, you will receive the corresponding award shown.

Active Consecutive Months	Consistent Active Status Award
12 (1 year)	\$100 Kaszazz Voucher & 1 year certificate
24 (2 years)	\$100 Kaszazz Voucher & 2 year certificate
36 (3 years)	\$100 Kaszazz Voucher & 3 year certificate
48 (4 years)	\$100 Kaszazz Voucher & 4 year certificate
60 (5 years)	\$100 Voucher & 5 year certificate & 5 Year Trophy
72 (6 years)	\$100 Kaszazz Voucher & 6 year certificate
84 (7 years)	\$100 Kaszazz Voucher & 7 year certificate
96 (8 years)	\$100 Kaszazz Voucher & 8 year certificate
108 (9 years)	\$100 Kaszazz Voucher & 9 year certificate
120 (10 years)	\$100 Voucher & 10 year certificate & 10 Year Trophy
and so on...	with a trophy each 5 years!

Trophies, certificates and vouchers are presented at the next Team Training Day (TTD) following the achievement (must be maintained up to and including the month prior to the TTD month)

Top Millennium Star

Each month in The Kaszazz Star (TKS) Newsfeed we congratulate all consultants who achieved sales of \$1,000 or more in the previous month - our "Millennium Stars."

Each month our Top Millennium Star (the consultant who has achieved the highest sales

for the month) will receive a Top Millennium Star certificate and their choice of either a \$100 Westfield voucher or \$250 worth of (choose anything) Kaszazz vouchers!

Monthly Top Team Builder

Each month in The Kaszazz Star (TKS) Newsfeed we congratulate the leader whose team members have achieved the most Up and Away rewards (see CGM 05) and award them a certificate and their choice of either a \$200 Westfield voucher or \$500 worth of (choose anything) Kaszazz vouchers. To qualify for this reward, leaders must have a sales balance of at least 24,000 and their team must have achieved at least 3 Up and Away rewards during the month. In the event of a tie, the leader with the highest sales balance receives the award.

Top Sales and Top Team Builders Awards

Early in each new year we reward the 3 consultants who achieved the highest sales, and the 3 top team builders, in the year just finished.

Your team building score is measured by the number of Up and Away rewards (see CGM 05) earned during the year by your team members.

To qualify for any one of these 6 rewards, your sales balance (see CGM 05) must be at least 24,000 in January. To qualify for any of the 3 top team builder rewards, your team must have achieved at least 12 Up and Away rewards during the year. In the event of a tie for the top team builder, the consultant with the highest sales balance receives the award.



Rewards are Westfield vouchers - \$250 for third, \$500 for second and \$1,000 for first!

Highest Sales Hall of Fame

Each year, the consultant who has achieved the highest sales will be presented with the Highest Sales Hall of Fame Perpetual Plaque!

The plaque can then be displayed proudly by the achiever until it is returned to Kaszazz at the start of the following year.

If the highest sales achiever has broken an all-time sales record, a star will be added next to their engraved details on the plaque. A bonus gift from Kaszazz will also be presented to recognise this amazing achievement!

Kaszazz Super Star

If your sales balance (see CGM05) is at least 48,000 in July, you will be a Kaszazz Super Star and will receive an invitation to enjoy a special day prior to the annual conference.

Accommodation for 2 nights (immediately prior to the annual conference) and all meals will be covered by Kaszazz. You will enjoy a fun-filled day of craft and a team building activity and possibly even some pampering, capped off with a celebration dinner. You'll be the first to see the new catalogue, and can look forward to lots of recognition during the conference.

Run a Team Training Day (TTD)

Running a Team Training Day (TTD) is fun and invigorating and ensures you'll be amongst the first to see the new products and workshops. TTDs are easy to run - the program and content is prepared for you.

If you have a sales balance of at least 6,000 and at least one team member in the months in the table below, you will be invited to run a TTD in the month shown:

Sales balance 6,000 and 1 Team Member	Invitation to run a TTD emailed	TTD Month
Nov	Week 1 Dec	Jan
Mar	Week 1 Apr	May
Jul	Week 1 Aug	Sep

We will send an email, early in the month shown in the table, to all qualifiers inviting them to run a TTD and outlining what is involved.

New Product Surveys

Occasionally, during new product development, we have just too many good designs to choose from. In this case we send out surveys to some consultants to find out which of two or more design options they prefer.

If you have a sales balance of at least 12,000 you will receive a survey. What a great way to get a sneak peek at exciting new products!